

Welcome to LENK!

LENK Paper GmbH, a medium-sized specialty paper manufacturer south of Baden-Baden with three locations in southwestern Germany, is looking for a Technical Sales Engineer with an entrepreneurial spirit, a sense of responsibility and personal commitment to the LENK team to support the team. With commitment and competence, you have the opportunity to develop in a globally active group.

We are looking for a paper engineer, papermaker or comparable as an

Technical Sales Engineer

As a technical Sales engineer, you will ensure that our customers receive optimally tailor-made products and comprehensive after-sales service. The Technical Sales Engineer provides technical support to our customers and is considered an important position in the company.

Your responsibilities will include:

- Technical support for internal and external customers regarding the quality and performance of our specialty papers
- Technical support for the development of new paper grades
- Development and implementation of solutions for LENK's entry into the COATED PAPER market
- Designing, calculating and implementing product strategies
- Evaluate the market potential of the product and competitor products
- Create budgets and monitor controlling
- Conduct negotiations with business partners and suppliers
- Check substitution suppliers for existing products
- Close exchange and cooperation with all department heads and sales agents

Your profile:

- You are a trained papermaker or paper engineer or comparable training/experience with sales orientation
- Broad and practical knowledge in coatings and chemicals used by the paper industry
- Experience in developing coated paper solutions is desirable
- High level of customer service, communication skills, confident appearance
- Committed and resilient personality, independent and self-reliant way of working, team player
- Proficient in German and English

What you can expect

- a successful medium-sized company in an international environment
- a challenging and wide-ranging task in a varied field of activity
- Flat hierarchies and short communication channels
- a collegial working atmosphere
- performance-related remuneration

Contact:

Interest? Then please send us your application documents or CV directly by e-mail to recruiting@lenk.de.

We assure you of comprehensive confidentiality and look forward to receiving your application.

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